

ASX Release
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VOCUS Set To Report Record Half Year Revenue and Profit

VOCUS Communications Limited (ASX: VOC), a leading Australian provider of Internet, Fibre and Data Centre services, today announced its expected results for the half year to 31 December 2011.

Expected revenue for the first half of FY2012 will be \$21.9m, up 57% from \$13.9m in the previous corresponding period.

Underlying Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA) excluding foreign exchange gains and losses is expected to be between \$7.5m to \$7.6m, up 63% from \$4.6 million.

As at 31st December 2011 Vocus had no bank debt and a cash balance of \$4.78m.

The results show the company transforming from a niche provider of wholesale Internet, into a core provider of infrastructure based telecommunications services.

Vocus has four businesses units, IP Transit, Wholesale Voice, Data Centres and Dark Fibre, all serviced from a common integrated infrastructure. These businesses allow Vocus to provide a complete infrastructure solution required by customers to leverage the cloud and the explosive growth in retail and corporate data communications and storage.

James Spenceley, CEO of Vocus said "The acquisition of the Dark Fibre network only completed at the beginning of the half, with no contribution to earnings in these results. Since the acquisition, Vocus has doubled the footprint of the network and expects a growing contribution from Fibre sales in the coming periods."

Vocus will present its formal half year results on 16 February after completion of the final review by the auditors.

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About Vocus

(ASX:VOC) Vocus Communications is an ASX listed leading telecommunications provider of Data Centre, Dark Fibre and International Internet connectivity across Australia, NZ, Singapore and the US. The company provides high performance, high availability, and highly scalable communications solutions, which allow service providers to quickly and easily deploy new services for their own customer base.