

## Vocus Acquires WA Data Centre: Perth iX

Sydney, 28 March 2011: Vocus Communications Ltd. (ASX:VOC) announced today that it has entered into a binding agreement to acquire the Perth data centre operator Perth iX.

Perth iX, widely regarded as Perth's premier CBD co-location facility, has a strong brand in the Perth market and provides Vocus with a data centre in one of Australia's fastest growing markets.

Vocus has paid an upfront consideration of \$6.275m in cash with an additional performance earn out of up to \$725,000 should the business exceed FY12 forecasts.

The recently upgraded facility of 536 sqm boasts 86 co-location customers with a significant number of those customers being carriers and ISPs as Perth iX is one of the longest established data centres in Perth.

James Spenceley, Vocus CEO, explained that the acquisition was a strategic move to consolidate the Vocus Data Centre business and establish a national footprint, adding to the company's data centres in Melbourne and Sydney.

"This transaction will further consolidate Vocus' position as one of the leading independent wholesale telecommunications and data centre operators in Australia and New Zealand," said Mr Spenceley.

Over the next few months there will be a release of 30 racks made available, which Mr Spenceley expect to go quickly.

"There are very few racks available in CBD facilities in Perth, so we expect to see strong demand for the racks as they become available."

The recently upgraded CBD facility boasts:

- Energy efficient data centre cooling with support for Medium Density Applications of up to 4kW per rack utilising cold aisle containment.
- Carbon Neutral Options
- N+1 Redundancy
- Vesda / FM200 Fire Suppression Systems

- Multiple factor authentication including biometrics, visual identification and smart cards.
- Comprehensive building management system with reporting for fire, electrical, mechanical and water leak detection.

Perth iX's General Manager, Adam Gardner, will continue to lead the Perth team which will be integrated into the Vocus technical and operational teams.

"It will be 'business as usual' for all customers at Perth iX now with the backing of an ASX listed, well respected Telecommunications company" assured Mr. Spenceley.

The acquisition will be funded from existing cash reserves. By the time the transaction completes and after transaction costs, the acquisition will have little impact on FY11 earnings. However, Perth iX is expected to contribute EBITDA of \$1.5m in the FY12 year.

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#### About Vocus

(ASX:VOC) Vocus Communications is an ASX listed leading telecommunications provider of wholesale data centre, voice, peering and international Internet connectivity to telecommunications companies and ISPs across Australia, NZ and the US. The company provides high performance, high availability, and highly scalable communications solutions, which allow service providers to quickly and easily deploy new services for their own customer base.

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