

MEDIA RELEASE

Vocus signs major deal with iiNet

Sydney, 23 November 2009: Vocus continues to gain traction with the largest ISPs in the country by announcing a major deal with iiNet.

The deal sees the provision of Vocus' IP Transit from the US, as well as management of the customer IRU circuit.

Michael Mickel, iiNet's Network Services Commercial Manager, says "Vocus is an obvious choice for iiNet. Through this relationship, we're able to give our customers immediate access to loads of US networks using our own dedicated capacity on the PIPE Networks PPC-1 cable. On top of this, we'll gain greater protection against major events like cable cuts - a good incentive for customers to join iiNet.

"We're confident that iiNet will be able to provide an even higher quality service by taking advantage of Vocus' relationships with network providers in the US, as well as James and the team's technical expertise."

Vocus CEO, James Spenceley, explains "We can turn up multiple gigabits of capacity in a very short timeframe and have one of the most extensive US networks of any Australian provider. This gives access to instant redundancy and hundreds of direct peering agreements, providing iiNet users with better latency, fewer hops and faster access to content."

Spenceley believes that working with such high profile brands demonstrates Vocus' position as a major player in the industry.

"The deal with iiNet is an important one for us. iiNet has a fantastic reputation throughout the industry and we really enjoy working with the guys. On top of that, being selected as such a major partner really boosts our own profile in the marketplace," he adds.

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About Vocus (www.vocus.com.au)

Vocus Group provides wholesale Voice and IP transit to Telecommunications companies and ISPs across Australia, New Zealand and the USA

About iiNet

iiNet was established in 1993 and listed on the ASX in 1999, growing from a small Perth business into the third largest Internet Service Provider in Australia. The Company now supports over half a million broadband, telephony and dial up services nationwide, with revenues of over \$400m, and proudly employs around 1300 people in Perth, Sydney, Auckland and Cape Town.

iiNet's goal is to lead the market with the best internet access products and then differentiate with genuine, plain speaking customer service. The company has its own high speed ADSL2+ network reaching around 4 million households across Australia, the largest Voice over IP network in the country, and is delighted to have led yet again with Naked DSL, recognised by PC User Magazine as the 2007 Product of the Year.

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