

Media Release

FOR IMMEDIATE RELEASE

Emantra wins Deloitte 2009 Technology Fast 50

20 November 2009: Emantra, a private cloud computing internet service provider, who had record revenue growth of 1756.3% over the last year, was today announced the winner of the 2009 Deloitte Technology Fast 50.

Joshua Tanchel, leader of Deloitte's Technology Fast 50 Program said: "Emantra used the global economic downturn as a major advantage, as their customers turned to less costly owner-operated technology. The company's managed services model was validated by their customer's high expectations of their IT requirements, but with less money to spend."

Cloud computing is a style of computing in which virtualised resources are provided as a service over the Internet.

"This year's winners," said Tanchel, "are embracing technologies such as smart phones, cloud computing, virtualisation, infrastructure as a service, and robotics to improve efficiencies and reduce operational costs for their clients.

"They have also faced the challenges of difficult economic conditions and triumphed. Our program recognises 50 companies who are some of the most resilient and fastest growing in the Australian technology industry. This group of companies managed to stay focused and to prosper in the face of increased uncertainty and complexity," said Tanchel.

The Deloitte Technology Fast 50 program, now in its ninth year, ranks the 50 fastest growing public or private technology companies, based on percentage revenue growth over three years (2007 to 2009).

Total revenue for this year's Fast 50 winners was approximately \$1.1 billion, which is a 19.2% increase from the previous year.

"Companies in the index exude resilience in the face of what, for some of them, was an unprecedented period of disruption and uncertainty. Their tenacity, combined with an innovative approach to face challenges such as keeping abreast of emerging technologies and making conscious decisions to maximise growth by providing compelling value added services to clients is inspiring," added Mr Tanchel.

The keynote speaker at the awards ceremony was Domenic Carosa, the founder and CEO of Dominet Digital, a boutique investment and consulting group with a focus on digital, innovation and investments.

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2009 Rising Star award

This year's winner of the 2009 Rising Star award was Vocus Communications, a company established to address the growing requirements in the wholesale telecommunications industry for an independent service provider.

Vocus Communications' focus is on providing high performance, high availability, and highly scalable communications solutions which allow a service provider to quickly and easily implement new services for their own customer base.

The Rising Star award recognises high quality and innovative companies with strong growth potential that do not qualify for the Technology Fast 50 list as they have less than three years' existing data.

Nominees from the Rising Star program are assessed by Deloitte based on a number of criteria including innovation, market share, business model, management team, access to funds and technical quality. Even though businesses do not qualify for the main Technology Fast 50 program, they are performing very well.

Top ten ranking

Rank	Company name	Growth	Sector	State	Leader	Website
1	Emantra Pty Ltd	1756.3%	Internet	QLD	Ross Dewar	www.emantra.com.au
2	nSynergy Pty Ltd	1209.5%	Software	VIC	Karl Redenbach	www.nsynergy.com
3	Utilibill Pty Ltd	869.5%	Software	VIC	Igor Green & Morgan Duncan	www.utilibill.com.au
4	Mint Wireless Limited	859.6%	Communications/ Networking	NSW	Alex Teoh	www.mint-wireless.com
5	Ramp Holdings Pty Ltd	527.2%	Software	NSW	Kevin Cohen	www.ramp.com.au
6	Ansarada Pty Ltd	491.5%	Internet	NSW	Sam Riley	www.ansarada.com
7	Adrenalin Media Pty Limited	470.6%	Internet	NSW	Bernie Johnson	www.adrenalinmedia.com.au
8	One Click Solutions Pty Ltd (t/as RosterLive)	418.9%	Software	NSW	John Stuart	www.rosterlive.com
9	M2 Telecommunications Group Limited	364.6%	Communications/ Networking	VIC	Vaughan Bowen	www.m2.com.au
10	Revolution IT Pty Ltd	358.1%	Software	VIC	Hamish Leighton	www.revolutionit.com.au

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Technology Fast50

Australia 2009

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