

MEDIA RELEASE

Vocus continues expansion into Canberra market with major AussieHQ deal

Sydney 24 August 2009 – A new deal with AussieHQ, Australia's fifth-largest web hosting solutions company, has further boosted the profile of wholesale voice and data provider, Vocus.

Michael McGoogan, AussieHQ CEO, explains that Vocus was selected primarily based on the company's commitment to customer service.

"We are a customer-focused business. We know our success is based on the success of our customers and we never lose sight of that. We need to make sure our partners share that philosophy, and Vocus proved to us that they do."

In addition to a customer-centric approach to business, Vocus could also provide a flexible solution that delivered high capacity IP Transit services across both Sydney and Canberra.

"Of course, pricing and flexibility were also critical factors in our selection process. James and the team worked hard to offer a solution that suited our specific needs. It was important to know from the start that we were working with a team that understood and would respond to our business needs," McGoogan added.

Vocus CEO, James Spenceley, is very pleased that Vocus has been selected by such a high profile provider.

"Being selected for our customer service and network capabilities means a lot to us. After all the hard work it's good to know that we are building such a good reputation for looking after our customers."

Vocus recently topped a customer service poll by independent telecommunications analyst firm Market Clarity. The survey showed that 88% of customers selected Vocus over other providers due to the company's reputation, network quality and the level of support and technical proficiency of the team.

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About Vocus: www.vocus.com.au

Vocus Communications provides wholesale Voice and IP transit to Telecommunications companies and ISPs across Australia.

About AussieHQ: www.aussiehq.com.au

AussieHQ is dedicated to the delivery of high quality, superbly supported web hosting solutions to Australian organisations of all sizes. AussieHQ cut its teeth servicing dynamic, up-and-coming Australian SMEs. AussieHQ now counts ASX50 companies, major Australian Federal Government agencies, and international marketing firms amongst its customers.

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