

## **BigAir selects Vocus as Primary Transit Provider**

Sydney 29 July, 2008: Wholesale voice and Internet provider Vocus has won the RFP to provide IP transit for the BigAir network.

BigAir CEO Jason Ashton selected the startup after Vocus performed well in key areas of the RFP.

“The selection was based on the quality of the network, value for money, performance and technical capability. Vocus showed a refreshing level of flexibility in their approach which put them well ahead of other tier 1 providers,” he explained.

Ashton also believes that BigAir’s business customers will benefit from the network’s access into the heart of the Internet.

“Vocus’s direct peering relationships in the US will deliver an instant advantage for our business customers, delivering faster speeds and improved network performance,” he added.

James Spenceley, CEO of Vocus, is pleased that the company was selected on its technical merit.

“Vocus is a team of network engineers with long-term technical experience. We are committed to working closely with our partners to provide the best possible network solution. We are delighted to be working with a high profile company like BigAir that has network performance at the top of its requirements list.”

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### **About Vocus ([www.vocus.com.au](http://www.vocus.com.au))**

Vocus Group provides wholesale Voice and IP transit to Telecommunications companies and ISPs across Australia.

### **About BigAir Group Limited**

BigAir owns and operates Australia’s largest metropolitan fixed WiMAX\* broadband network.

The Australian business market comprises nearly one million businesses and BigAir’s network provides near blanket coverage across its three largest cities Sydney, Melbourne, and Brisbane. BigAir sells broadband and data services directly to business customers and also partners with other IT service companies who have existing relationships with business customers in order to deliver BigAir’s high speed, cost effective WiMAX\* broadband solutions.

BigAir’s competitive advantage includes its state-of-the-art WiMAX\* network which allows it to install business-grade symmetric broadband services at speeds up to 100Mbps and distances up to 30km from its base stations with installation taking just a few hours. Most of BigAir’s competitor’s rely on access to Telstra’s copper network which can take weeks to install a service and does not deliver fast symmetric speeds. Competing legacy wireless networks such as the 3G mobile phone networks are also not nearly fast enough to meet the demands of business Internet users in an office environment.

\*802.16-2004 compliant or 802.16d; WiMAX™, and WiMAX Forum™ are trademarks of the WiMAX Forum

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